

# Nathan Wailes

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## Recent Experience

### **Company Representative – Hitch! (a startup installing credit card machines in taxis) – Sept. 2013 to Present**

- Within three days of starting I had fixed enough problems to allow the company to pay salaries for another month (those were my boss's words, when he was talking to someone from another startup in my presence).
- I was described as “the company's most valuable employee” by another supervisor (not spoken in my presence).

### **Administrative Assistant / Receptionist – Palmer Legal Staffing & Hoya Staffing – October 2011 to Sept. 2013**

- Tested as typing 92wpm; on a 90-question test of MS Word / Power-Point / Excel I got 3 questions wrong (96.6%).
- For one Excel project I created a complex macro (computer program) that made me as productive as multiple non-programmer employees (that's what my supervisor said). More info: <http://goo.gl/o3nB1>

### **Teacher – PowerScore LSAT Prep – August 2010 to October 2012**

- *Unsolicited* praise from a Rhodes Scholar student: “Thank you for being a truly extraordinary teacher – You bring a level of genuine passion to creating success in your students that is exceedingly rare...” More: <http://goo.gl/1bKlJ>

### **Student – Programming, Mathematics, Entrepreneurship, & Finance – October 2011 to Present**

- I'm self-studying math and programming to learn how to use these tools to innovate (eg see Thomson job below).
- I've spent years programming on-and-off with Python, PHP, Processing, AutoHotkey, C/C++, VBA, and more.
- I'm reading autobiographies of founders of major companies to learn their advice for innovating.
- I've read many books on finance and posted misc. thoughts about some of them on my website.

### **Research Associate – Thomson Reuters – January to October 2011**

- On my own initiative, and after only 3 months on the job, I created a computer program capable of saving the company \$100,000 + / year.
- Participated in supervisor-level meetings to discuss strategies for improving the efficiency of the 100+ employees of the company who were all doing a particular job.

### **Intern – Congressman Steven Rothman's D.C. Office – September to December 2010**

### **Campaign Worker – Joseph L. Wright for State's Attorney's Office (MD) – July to Sept. 2010**

- Got lots of sales experience going door-to-door to solicit votes; honed a 30-second pitch to give to voters.

### **Author – How I Achieved a Perfect Score on the LSAT – July to August 2010**

- The guide can be found at <http://goo.gl/CEhh9>; on forums it is frequently mentioned as the best guide out there.
- Readers describe it as “great advice”, “incredible information”, “SO helpful”, “to put it bluntly – AMAZING”

### **Student – Law School Admission Test (LSAT) – May 2009 to June 2010**

- Achieved a perfect score (180). This is very difficult to do; it's analogous to getting a perfect score on the SAT.
- My GPA & LSAT score would make me a competitive applicant at Stanford, Harvard, and Yale Law Schools.

### **Substitute Teacher – Leonia (NJ) School System – January to June 2010**

## Education

### **College - The College of New Jersey**

B.A. in Psychology & Philosophy, 2009

- 3.81 GPA; Dean's List every semester. Graduated Phi Beta Kappa, *Magna Cum Laude*.

### **High School – The Bergen County Academies** Academy for the Advancement of Science and Technology, 2005

- One of the best high schools in the nation. It had the 6<sup>th</sup>-highest avg. SAT scores in the nation in 2012, 2<sup>nd</sup> in 2011.
- I achieved a 99<sup>th</sup> percentile score on the SAT (1490 out of 1600: 750 Verbal, 740 Math)

## Useful Skills

- 10+ years' amateur experience troubleshooting computers, networks, and other technology